240/2 982 2/5

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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February 5, 1982

0170 Grapefruit segments (Japan). Desires grapefruit segments preserved in sugar solution and/or in straight grapefruit juice. Need 20 mt per year. The products must contain no additives and may be frozen, refrigerated, or canned for room temperature storage. Packaging should be in appropriate containers for institutional use. Immediate delivery by surface shipment requested. Quote C&F and/or CIF. Bank ref: Saitama Bank Akishima Branch, Tokyo, Japan. Contact: Mr. Noriaki Iwasa (Central Research Station), Gliko Kyodo Nyugyo K.K., 300 Jyokawara-Cho, Akishima-Shi, Tokyo, Japan.. Phone: (0425) 44-2231.

0171 Corn chips (Sweden). Wants U.S. supplier of corn chips. Quantity: open. Bank ref: Skandinaviska Enskilda Banken. Contact: Mr. Thomas Akerberg, Arvid Nordquist Hab, Fack, S-171 20 Solna, Sweden. Telex: 10047 PARFAIT S. Phone: 08/28 90 80.

0173 Chickpeas, lentiles, broad beans (Belgium). Wants to buy 2,000 kilos chickpeas, 10,000 kilos dried, streaked lentils (borlottis), 4,000 kilos blond lentils, 2,000 kilos cannellinis and 2,000 kilos broad beans. Quality: 29/30 for chickpeas and 6/7 MM for blond lentils. Packaging: 1 kilo net packages, under cello and in 12 kilos net cartons. Need ASAP. Quote CIF Antwerp. Bank ref: Banco Di Roma, 1040 Brussels, Belgium. Contact: Mr. Francesco Graceffa, Sprl Ditta Graceffa, Chaussee De Ruisbroek, 255, B-1620 Drogenbos, Belgium. Phone: 02/377.20.72 or 377.20.73.

0174 Walnut oil (West Germany). Needs walnut oil, natural, first pressure, in barrels. German purchaser is engaged in the production and distribution of pigments and other products. Bank ref: Kreissparkasse, Rottenburg, West Germany. Contact: Dr. Kremer, Pigmente Und Malmittel, Am Gelben Kreidebusen 27, D-7407 Rottenburg, West Germany. Phone: 0011-49-7472/73 06.

0175 Reptiles for zoo (West Germany). In the market for reptiles, snakes, tortoises, frogs and other zoo specialities. Firm established in 1975, employs 6 persons, wholesales, imports and exports all types of animals for zoos, specializing in reptiles. Bank ref: Post-Scheckamt Nuernberg. Contact: Walter Liebel, Zoo-Liebel, Hofwiesenstrasse 4, D-8501 Schwaig 2, West Germany. Telex: 0911/574508.

Issued weekly by the Export Promotion Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250.

0176-0177 Vegetable oil (Malawi). Wants 100,000 liters of ready-to-use cooking oil; oil may have base of vegetable, corn, sunflower seed, or any other non-animal product commonly used in cooking oil. Product should be contained in 200 or 210 liter drums. Contact wishes to receive product in one shipment. Furnish quotation CIF Beira, Mozambique and include earliest possible shipping date as early availability is a factor in selection of supplier. Preferred method of payment is 150-day irrevocable Letter of Credit. Local regulations prohibit payment before goods have entered country. Contact indicates potential annual purchases of 500,000 liters per year. Contact: Mr. Abdul Bhana, Mgr., Nathvani Trading Co. (PTY) Ltd., P.O. Box 5830, Limbe, Malawi, Central Africa. Telex: 4545 MI. Phone: 650 728. Cable: BHANASONS.

0178-0179 Canned fruits and vegetables fruit drinks (Saudi Arabia). Desires canned fruits and vegetables plus canned fresh fruit drinks. Reply to Walter Trinkl, Yousif Ahmad Algosaibi Trading Est., P.O. Box 5540, Dammam, Saudi Arabia. Phone: 8348310/8348208. Telex: 602256 YALGOS SJ. This Saudi Company, affiliated with one of the largest trading groups in Saudi Arabia, is now setting up a food distribution operation. They request prices CIF Dammam for the items specified.

0180-0181 Rice, sorghum (Niger). Wishes to purchase 2,000 tons of white rice and 1,000 tons of white sorghum from suppliers and/or directly from producers. Cable or Telephone, M. Amadou Siddo, Magasin General Nigerien, B.P. 2084, Niamey, Niger, Tel: 73-31-20, Account B.D.R.N. 7070027. Buyer prefers product to be shipped in jute sacks of 50 kg units. Quote CIF Lome. Bid preferred in French.

0182 Berries (Australia). Desires 10 container loads of strawberries and blackberries. Want product frozen, free flowing and shipped in bulk cartons. One container needed promptly remaining nine to be spread monthly. Quote FOB or FAS West Coast. Bank ref: Commonwealth Trading Bank, Grenfell Street, Adelaide, S.A 5000. Contact: D.W. Nelson, 58 Thomas Street, South Plympton, South Australia 5038. Telex: AA88765. Phone: (08) 293 6050.

0183-0184 Corn milling products, essential oils, condensed milk (Guyana). Requests CIF and FOB price quotes for: liquid glucose 43 Baume, Approx. 240 tons per annum; edible corn starch, approx. 40 tons per annum; edible gelatin, 5 tons per annum; essential oils, flavoring essences, menthol and food coloring; condensed milk in drums; hydrogenated edible marine fat 34-38%; and linseed oils, approx. 240 tons per annum. All the above items must conform to U.S. Food Grade Standards. Reply to Mr. Lewis Singh, Director, Continental Industries Limited, Industrial Estate, E.B. Demerara, Guyana. Phone: 02-64041.

0186 Wine (West Germany). Interested in securing suppliers of Californian wine, bottled or in cubi-containers. Contact: Mr. Joachim Mennig, Owner, Birkenstr. 127, 4000 Dusseldorf, West Germany. Phone: 211-667507. Bank ref.: Stadt-Sparkasse, 4000 Dusseldorf, West Germany. Upon receipt of suitable offers, Mr. Mennig plans to travel to the United States in order to personally visit vineyards and wine makers for negotiations.

0187 Strawberries (Ireland). Desires canned strawberries. Quantity: 20,000 cases of 24 per annum. Quality: In syrup with sugar and color added. Packaging: can size between 13.5 to 16.5 ounces. Delivery time: Regular monthly shipments. Quotations: C.I.F. Bank ref: Northern Bank, Grafton Street,

Dublin 2, Ireland. Contact: Robert S. Maharry, F.A. Wyatt & Co. Limited, Ballymum Industrial Estate, St. Margaret's Road, Ballymun, Dublin 11, Ireland. Telex: 30911. Phone: 423522. Cable: 'ASTUTE' DUBLIN.

0188 Organically grown grains (West Germany). Looking for container lots of organically grown bread grains, wheat and barley. Product should not be cleaned. Packaged in 25 kilo paper bags. Time of delivery: March/April 1982. Quote FOB U.S. Port. Bank ref: Dresdner Bank Ag. Contact: Heinz Kluenter, Naturspeisewaren Deszoe Laszlo, Eppendorferweg 105, D-2000 Hamburg 19, West Germany. Telex: 2174979 ADAM D. Phone: 040-491 73 71.

0189 Beverages mixes (Nigeria). Desires beverage mixes, 5,000 tons monthly - 5 years contract. Need highest grade available and paper/plastic packaging. Delivery date: March 1982. Labels to be in English. Quote C&F Lagos. Bank ref: First Bank, Marina Branch, Lagos State-Nigeria, Account Number: 01169129. Contact: Dr. D.A. Anyoha, Dohaak Purchase Merchants, 7 Lagos Street, Ebute-Metta, Lagos, Nigeria. Telex: 22372 TSOALA NG. Phone: 862202 Lagos. Cable: ACTINTIME LAGOS.

0190 Rice (Belgium). Needs milled long grain rice. Quantity: 20,000 MT in 2 or 4 shipments. Quality: maximum 35 percent broken, rice from last crop. Packaging: new mesh or sisal bags weighing 50, 60, 90 or 100 kilos, minimum tare 450 grams. One size per shipment. Delivery date: ASAP. Quote CIF Abidjan. Bank ref: Societe Generale Francaise De Banque, Abidjan. Contact: Mr. Beccaert, Candy, Rue De Namur, 98, B-1400 Nivelles, Belgium.. Telex: FIGES B 25240. Phone: 067/22.39.14.

0191-0192 Sugar, chickens (England). In the market for 100,000 m.t. of white refined No. 2 US sugar, 99.8% polarisation, 100% soluble, packed in new poly-lined 50 kg. double jute bags. Also needs frozen chicken, 10,000 m.t. per month for 12 months, Grade A broilers, white skin islamic slaughtered, individually wrapped in 'B' bags, 10-12 birds per case. Quotations C&F Middle East. Delivery date ASAP. Bank ref: Lloyds Bank Ltd, Manchester, England. Contact: Mr. C. Boardman, Pieterman Intermark, Yorkshire Bank Chambers, St. James Street, Accrington, Lancs, England. Telex: 635562 GRIFFIN G PI. Phone: 0254 396730.

0193 Feed compounds (England). Needs animal feed compounds. Quantity: vessels. Packaging: bulk and 50 kilo bags. Quotations: CIF. Delivery date: ASAP. Bank ref: Ulster Bank Ltd. Contact: Mr. B.M. Clarke, James & Co. (Belfast) Ltd., 458 Upper Newtownards Road, Belfast BT4 3EQ, N. Ireland. Telex: 74486. Phone: 673131.

0194 Canned poultry (England). Wants to import canned poultry, both chicken and turkey. Quantity unspecified at this time. Quality: various. Quotations: CIF. Delivery date: ASAP. Bank ref: Hambros Ltd. Contact: Alexander Grant, Plumrose Limited, Willerby, Hull HU10 6DR, England. Telex: 52129. Phone: 0482 659391.

0195 Dehydrated potatoes (Germany). Wants to hear from suppliers of dehydrated potato powder. Need 20 tons per month, container lots. Quality 89 percent dehydrated potatoes, 4 percent skim-milk powder and 3 percent salt. Shipment in bulk, in bags or cartons. Want ASAP. Quote FOB U.S. Seaport. Bank ref: Deutsche Bank, D-2820 Bremen 70, West Germany. Contact: Wolfgang H. Wagner,

H. Erhard Wagner, Postfach 77 01 20, Auf Dem Pasch 18, D-2820 Bremen 77, West Germany

0196 Wheat flour (France). Needs high quality wheat flour. Quantity 10,000 bags of 100 lbs. Time of delivery ASAP. Quote CIF Monrovia, Liberia. Bank ref: Societe Generale, 134, Rue Reaumur, 75002 Paris, France. Contact: Mr. Chavret or Mr. Diallo, Societe De Commerce Franco-Africaine (S.C.F.A.), 10, Rue Saint-Marc, 75002 Paris, France. Telex: 680 324F. Phone: (1) 236.15-77.

0197 Grocery lines (Kuwait). Wants to find American suppliers of groceries (general line), detergents, shampoos, household cleaners and disinfectants, and some American specialty cuts of meat and dairy products. Buyer plans to sell wholesale but may start limited retail operation for specialty items. Contact: Ibrahim N. Haddad, Hizami Impex Co. W.L.L., P.O. Box 733 Safat, Kuwait. Company Ref: Kuwait Chamber of Commerce & Industry, P.O. Box 775, Safat, Kuwait. Telex: 23264 HIZAMI KT. Phone: 434645.

0198 Date processing plant (Saudi Arabia). Sariah International Enterprises wants to locate a U.S. firm to establish a date processing plant capable of processing 3,000 tons of dates per annum. The production process will include: raw dates; fumugation; air conditioned stores; initial feeding of dates into the system; washing; drying; pitting; gradation of dates by sizes; quality, etc.; packaging; storing. Interested firms should send detailed study, which should include a detailed layout design (drawings) and cost analysis. Cost analysis should include, but not be limited to: machinery cost; installation charges; operating cost; cost of two engineers/workmen to install the equipment and remain approximately four months until the operation is running smoothly; preventive maintenance costs; shipping charges; insurance costs. Interested U.S. firms should contact Mr. Muhammed R. Al-Rumayyan directly at: P.O. Box 7412, Riyadh, Saudi Arabia. Phone: 4788775, 4042570. Telex: 200343 MUTLAO SJ.

0199 Frozen broilers (Nigeria). Importer has license for dols 600,000 (U.S.) worth of frozen broilers. Wants top quality birds in individual packages - packed in approx 45 kilo cartons. Need ASAP. Carton should be marked with "Nnanna & Bros. Trading Co. Nig. Ltd.". Ouote C&F Lagos/Apapa. Bank ref: I.B.W.A. Ltd., Head Office, Lagos. Contact: Law O. Nnanna, Nnanna & Bros. Trading Co. (Nig.) Ltd., No. 11 Boundary Road, Ajegunle, Apapa, Lagos, Nigeria. Phone: 877761/632981.

0200 Bean Tender (Egypt). Following Tender announcement was published in Cairo's English language newspaper, The Egyptian Gazette, on January 29, 1982. General authority for supply commodities, purchasing committee for grain and its products, 24, El-Gomhouria Street, Cairo, Egypt, Cable address ESTRAM, Telex no. 92062 ESTRAM. Request bids for Tender No. 5/1982 for supplying 10,000 mt plus or minus 5 percent dry horsebeans (fava beans, foul or broadbeans) latest crop. Committee has the right to increase or decrease the quantity. Shipment during March 1982. Offers to be submitted above address in sealed envelopes 12 noon Tuesday, February 16, 1982. Conditions and specifications to be obtained against payment of L. E. 5 per copy which should be attached to each offer. Ministerial Decree No. 1036/1978 must be complied with. Offers must be made through an Egyptian Agent.

0201 Milk powder (West Germany). In need of approx. 500 tons milk powder. Seller's specification. Package in 25 kilo paper bags. Want ASAP. Quote CIF German Seaport. Bank ref: Raiffeisen Bank Mainz. Contact: Heinz Werner Mester, Jakob Vogler Gmbh, Friedrich Koenig Str. 9, D-6500 Mainz Hechtsheim, West Germany. Telex: 418 7382. Phone: 06131 590 24.

0202 Dehydrated potatoes (West Germany). Desires potato powder. Quantity: approx. 500 tons. Seller's specification. Ship in 25 kilo paper bags. Want ASAP. Quote CIF Seaport. Bank ref: Raiffeisen Bank Mainz. Contact: Heinz Werner Mester, Jakob Vogler Gmbh, Friedrich Koenigstr. 9, D-6500 Mainz Hechtsheim, West Germany. Telex: 418 7382. Phone: 06131 59024.

0203 Brown sea algae (Italy). U. S. supplier of brown sea algae (Genus Fucus), especially ascopillum nodosum, needed. Quantity: two tons per year. Packaging: sacks of 25 kilos, or however available. Time of delivery: immediate. Bank ref: Banco Napoli Ag. Atessa, Cassa Rurale Ed Artigiana Di Atessa, Cassa Di Risparmio Della Provincia Di Chieti Ag. Atessa. Contact: Natale Giuseppe, Farmer Italiana, Piazzano, 32, 66040 Piazzano Di Atessa, Italy. Phone: 0872/89550.

0204 Prunes, almonds, goat milk powder, canned corn and peaches (Taiwan). Wishes to import the following items with exclusive import rights to Taiwan market or according to its own private label design: prunes, almonds, goat milk powder, cream style sweet corn, canned cling peaches. Needs are as follows: 150,000 pounds each of best quality prunes and almonds in bulk packing. Delivery of prunes by April 1, 1982; 60 metric tons of best quality goat milk powder in 400 gram cans. Delivery by April 1, 1982; 300,000 pounds of best quality cream style sweet corn in 17 ounce consumer pack, private label. Delivery by June 1, 1982; 150,000 pounds of canned cling peach halves in consumer packs, private label. Delivery April 1, 1982. Quote C&F/CIF Keelung or U.S. Port.for all products. Contact Philip Y. H. Yao, Marketing Chief, Shen Chong Co., Ltd., 10th Fl., No. 342, Ming Sheng E. Road, Taipei, Taiwan 104. Telex: 19577 SHENTSAO. Cable: "SHENTSAO" TAIPEI. Phone: (02) 536-6767. Bank Ref.: (1) Hwa Nan Commercial Bank, Chung Hsiao Branch: (2) The International Commercial Bank of China Ta-an Branch; (3) First Commercial Bank, Ta-an Branch.

0205 Beef extract, potato extract (Japan). Wants 10 mt. of beef extract and 5 mt. potato extract. The products must be in powder and/or liquid forms and packed in appropriate containers for institutional use. Immediate delivery by surface shipment requested. Quote CIF. Bank ref: Taiyo Kobe Bank, Ginza Branch, Tokyo, Japan. Contact: Mr. Yoichi Ohtsuru, Marusho Industrial Co., Ltd., 11-2, Ginza 4 Chome, Chuo-Ku, Tokyo, Japan. Telex: 2522971 OSRMTK J. Phone: (03) 542-2151. Cable: OHSURAM TOKYO.

0206 Powdered milk (Belgium). Needs supplier for 600 metric tons of powdered milk a month for 6 months. Request Admi extra grade and shipping in individual containers. Delivery beginning May. Quote CIF Jeddah, Saudi Arabia. Bank ref: Midland Bank, Helier, Jersey (U.K.). Contact: Mr. Wright, Toprace, Avenue De L'Orangerie 9, B-1410 Waterloo, Belgium. Telex: 61344 CONTAC B.

Foreign Trade Developments

Agricultural and Related Agricultural Shows in Paris are as follows:

International Confectionery, Chocolate, Biscuits Trade Exhibition (INTERSUC)
February 13-17
Le Bourget (Paris Suburb)

Bakery and Pastry International Show (EUROPAIN)
February 13-22
Le Bourget (Paris Suburb)

International Agricultural Show
March 7-14
Porte de Versailles-Paris

International Machinery Show
March 7-14
Porte de Versailles-Paris

International Wood Machinery and Industry Show (EXPOBOIS)
March 18-23
Porte de Versailles-Paris

International Ready to Wear Show (Ladies)
March 27-31
Porte de Versailles-Paris

International Milk Equipment Show
June 15-19
Porte de Versailles-Paris

World Poultry Congress Cancelled

The World Poultry Congress, scheduled to be held in Poznan, Poland in 1982, has been cancelled. The reason given was the sharp drop in poultry production in Poland due to a shortage in poultry feeds and the resulting inability to show growth in the poultry industry.

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